# Resume

Name: Mushtaq Ahmad Bhat

Initials: Dr. M. A. Bhat

Father's Name: Late Haji Gh. Mohd Bhat

Objective: To pursue career in teaching and research

### **Academic Record:**

 2003: Ph.D. Thesis Titled, "Service Quality in Banks: A Study of Selected Banks in Northern India."

- 2. 1989: M.Phil. Dissertation Titled, "Socio-Legal Aspects of Marketing of Essential Commodities in J&K State."
- 3. 1987: M.Com. Aligarh Muslim University, Aligarh.
- 4. 1985: B.Com. University of Kashmir, Srinagar.

### Experience:

- a) Teaching 30 years as:
  - 1. Professor, Department of Commerce, University of Kashmir, Srinagar, since 30<sup>th</sup>, March, 2013
  - 2. Associate Professor, Department of Business & Financial Studies, University of Kashmir, Srinagar, since 9<sup>th</sup> August, 2006.
  - 3. Senior Assistant Professor, Department of Business & Financial Studies, University of Kashmir, Srinagar, since 3<sup>rd</sup> July, 2003.
  - 4. Assistant Professor on substantive basis in the Department of Business & Financial Studies, University of Kashmir since 16<sup>th</sup> March 1997
  - 5. Assistant Professor on ad-hoc basis in the Department of Business & Financial Studies, University of Kashmir, Srinagar since 16<sup>th</sup> August 1991.

### b) Administrative:

- Head, Department of Commerce, University of Kashmir, Srinagar (22<sup>nd</sup> April, 2018 to 21<sup>st</sup> April, 2021).
- 2 Editor, The Business Review, Journal of School of Business Studies, University of Kashmir, Srinagar (24th April, 2018 to 21st April 2021).
- Associate Editor, The Business Review, Journal of School of Business Studies, University of Kashmir, Srinagar (24th April, 2012 to 23rd April, 2015).
- 4 Chairman, Departmental Purchasing Committee, Department of Business & Financial Studies, University of Kashmir, Srinagar (May, 2015 to 22<sup>nd</sup> April, 2018).
- Warden, Moulana Anwar Shah Kashmiri (MAK) Boys Hostel, Naseembagh Campus, University of Kashmir, Srinagar (13th May, 2008 30th September, 2009).
- Warden, Gani Kashmiri Research Scholars Hostel, University of Kashmir, Srinagar (18<sup>th</sup> February, 2008 12<sup>th</sup> May, 2008).
- 7 Chairman, Departmental Purchasing Committee, Department of Business & Financial Studies, University of Kashmir, Srinagar (October, 2006 November, 2009).

- Worked as co-ordinator for M.Com. Programme in the Centre of Distance Education, University of Kashmir, Srinagar (2002-2003).
- 9 Superintendent cum co-ordinator for the Term End Examination, June, 2003, of Indira Gandhi National Open University (IGNOU) in which approximately four thousand students of various courses were examined.

Consultant: Acted as a consultant for a major study titled, "Assessment of Quality of Banking Services in India" conducted by VOICE SOCIETY-Voluntary Organisation in the interest of Consumer Education- sponsored by Ministry of Consumer Affairs, Government of India, under the supervision of Professor Sri Ram Khanna and Mr. Paramjeet Singh Narang.

### **Publications:**

## a) Books:

1. Marketing of Services: A Study, Published by Anmol Publications Pvt. Ltd., New Delhi- 110002 (INDIA) 2006.

## b) Research Papers:

- Impact of Customer Brand Engagement on Brand Loyalty: Testing the Moderating Role of Brand Trust (co-authored with Nuzhat Jan) International Journal of All Research Education & Scientific Methods (<u>www.ijaresm.com</u>) Peer Reviewed/ Refereed Online Research Journal, Vol. 12, Issue 03, March, 2024, ISSN: 2455-6211.
- 2 Customer Engagement and Social Media: A Review of Existing Literature (co-authored with Nuzhat Jan) Journal of Emerging Technologies and Innovative Research (<a href="http://www.jetir.org/view?paper">http://www.jetir.org/view?paper</a>) Peer Reviewed/ Refereed Online Research Journal, Vol. 10, Issue 07, July, 2023, ISSN: 2349-5162.
- Influence of Social Media Usage on Purchase Intention of Generation Y: An Empirical Investigation (co-authored with Nuzhat Jan) International Journal of All Research Education & Scientific Methods (www.ijaresm.com) Peer Reviewed/ Refereed Online Research Journal, Vol. 11, Issue 12, December, 2023, ISSN: 2455-6211.
- Mediating Role of Perceived Switching Costs between Relationship Marketing Practices and Customer Loyalty: Evidence from Banks (co-authored with Mr. Tawseef Ahmad Ganaie) Journal of Relationship Marketing (<a href="https://www.tandfonline.com/loi/wjrm20">https://www.tandfonline.com/loi/wjrm20</a>),Routledge, Taylor & Francis Group, 26 Sep 2023.
- Impact of E-service Quality on Customer Satisfaction: An Empirical Assessment (co-authored with Sumeer Ahmad Ganie) International Journal of Management and Development Studies (<a href="http://www.ijmds.in/">http://www.ijmds.in/</a>) Double Blind Peer Reviewed/ Refereed Online Research Journal, Vol. 12, Issue 06, June, 2023, ISSN: 2320-0685
- Customer Engagement and Social Media: A literature Review (co-authored with Mrs Nuzhat Jan)
  Journal of Emerging Technologies and Innovative Research (<a href="http://www.Jetir.org">http://www.Jetir.org</a>) Refereed/peer reviewed ISSN Online Research Journal, Vol. 10, Issue 7, July, 2023, ISSN: 2349-5162

- 7. The Role of Customer Satisfaction as a Mediator Between Product Quality and Customer Loyalty (co-authored with Rafi Ahmad Lone) International Journal of Management and Development Studies (<a href="http://www.ijmds.in/">http://www.ijmds.in/</a>) Double Blind Peer Reviewed/ Refereed Online Research Journal, Vol. 12, Issue 06, June, 2023, ISSN: 2320-0685
- Impact of Product Quality on Customer Satisfaction: Evidence from Selected Consumer Durables (co-authored with Mr. Rafi Ahmad Lone) International Journal for Research Trends and Innovation (<a href="http://www.ijrti.org">http://www.ijrti.org</a>) Refereed/peer reviewed ISSN Indexed Online Research Journal, Vol. 08, Issue 5, April, 2023, ISSN: 2456-3315.
- Impact of Perceived Switching Costs on Customer Loyalty in Banks: An Empirical Investigation (coauthored with Tawseef Ahmad Ganaie) International Journal for Research Trends and Innovation (<u>www.ijrti.org</u>), Refereed/peer reviewed Indexed Online Research Journal, Volume 8, Issue 4 | ISSN: 2456-3315.
- Impact of Relationship marketing practices on customer loyalty in Banks: An Empirical Investigation (co-authored with Tawseef Ahmad Ganaie), ABDC, Journal of Services Research, Volume 23, Number 1, ISSN: 0972-4702 (April - September 2023) © by Vedatya Institute.
- Product Quality and Customer Loyalty: A Review of literature (co-authored with Mr. Rafi Ahmad Lone) International Journal of Marketing and Technology (http://www.ijmra.us, Email: editorijmie@gmail.com) Refereed/peer reviewed ISSN Indexed Online Research Journal, Vol. 11, Issue 6, June, 2022, ISSN: 2249-1058.
- 12 The Power of Electronic Word-of-Mouth Communication (EWOM): A literature Review (co-authored with Mrs Nuzhat Jan) **International Journal of Marketing and Technology** (<a href="http://www.ijmra.us">http://www.ijmra.us</a>) Refereed/peer reviewed ISSN Indexed Online Research Journal, Vol. 11, Issue 9, September, 2021, ISSN: 2249-1058.
- Perceived Service Quality in Airline Services: An Empirical Assessment (co-authored with Mrs. Elman Geelani) International Journal of Management, IT & Engineering (<a href="http://www.ijmra.us">http://www.ijmra.us</a>) Refereed/peer reviewed ISSN Indexed Online Research Journal, Vol. 11, Issue 8, August, 2021, ISSN: 2249-0558.
- 14. Switching Costs and Customer Loyalty: A Review of Literature (co-authored with Mr. Tawseef Ahmad Ganie) International Journal of Management and Development Studies (<a href="https://ijmsds.in/">https://ijmsds.in/</a>), Refereed/peer reviewed ISSN Indexed Online Research Journal, Vol. 10, Issue 5, May, 2021, e-ISSN: 2320-0685.
- 15. Host Perceptions of Tourism Impacts Across Demographic Variables (co-authored with Ms. Fozia Sajad) International Journal of Marketing and Technology, (<a href="http://www.ijmra.us">http://www.ijmra.us</a>), Double-Blind Peer Reviewed Refereed Open Access International Journal (Indexed & Listed), Vol. 11, Issue 02, February 2021, ISSN: 2249-1058, Impact Factor: 6.559
- 16. Relationship Marketing Practices and Customer Loyalty: A Review with Reference to Banking Industry (co-authored with Mr. Tawseef Ahmad Ganaie1) International Journal of Engineering and Management Research, (https://doi.org/10.31033/ijemr.10.4.18), (A double-blind peer reviewed Refreed Journal), Volume-10, Issue-4 (August 2020). e-ISSN: 2250-0758 | p-ISSN: 2394-6962.
- 17. Residents' Perception Towards Tourism Development and its Impacts: A Review (co-authored with Ms. Fozia Sajad) **The Business Review**, Journal of the School of Business

- Studies, University of Kashmir, Srinagar, Vol. 22, No. 2, July-Dec, 2018. ISSN, 0972-8384.
- 18. Relationship between Tourism Impacts and Residents Quality of Life in Kashmir Valley (co-authored with Ms. Fozia Sajad) International Journal of Management Studies (<a href="http://www.researchersworld.com/ijms/">http://www.researchersworld.com/ijms/</a>), (A double-blind peer reviewed Refreed Journal) Vol. 5, No. 04(08), October, 2018, ISSN: 2249-0302, EISSN:2231-2528.
- Service Quality: A Comparative Analysis of Hotels in Northern India (co-authored with Ms. Anjum Ara) International Journal of Enhanced Research in Management and Computer Application (<a href="https://
- 20. Customer Satisfaction and Customer Loyalty: An Empirical Assessment of Cellular service Operators in Kashmir Valley (co-authored with Ms. Fozia Sajad) International Journal of Enhanced Research in Management and Computer Application (<a href="https://http
- 21. Service Quality Variance in Hotels: An Empirical Assessment (co-authored with Ms. Anjum Ara) International Journal of Management and Development Studies (<a href="http://www.ijmds.com">http://www.ijmds.com</a>), (A double-blind peer reviewed quarterly journal) Vol. 6, No. 10, Oct, 2017, Pp. 108-117, ISSN: 2321-1423.
- 22. Variance in Service Quality across Demographic Variables: An Assessment of Cellular Service Companies in Kashmir Valley (co-authored with Ms. Fozia Sajad) NMIMS Management Review (<a href="https://ht
- 23. A comparative Analysis of Service Quality of Cellular Service Operators in Kashmir Valley (co authored with Ms Fozia Sajad) International Journal of Marketing and Technology, <a href="http://www.ijmra">(http://www.ijmra)</a> (on-line peer-reviewed/refereed) ISSN (Online): 2249- 1058; IF 5.810, May, 2016.
- 24. Investigating the Impact of Service Quality on Shareholders' Value in Commercial Banks of India (co-authored with Ms Suhaila Sikeen Khan and Bashir Ahmad Joo) Sustainable Competitive Advantage: A Road to Success Excel India Publishers, New Delhi, December 2015, ISBN 978-93-84869-95-3; <a href="https://www.researchgate.net/">https://www.researchgate.net/</a> publication/290434867.
- 25. Tourist Behavioural Intentions in Relation to Tourism Service Quality and Tourist Satisfaction in Kashmir Valley (co authored with Ms Nabina Qadir) **Management & Change**, Journal of the Institute for Integrated Learning in Management, New Delhi, **Vol. 19**, **No. 2**, **2015**, **ISSN**, **0972-2149**.
- 26. Relationship Banking: An Empirical Assessment of Private and Public Sector Banks (co-authored with Aaijaz Ahmad Bhat), International Journal of Management and Development Studies (<a href="http://www.ijmds.com">http://www.ijmds.com</a>), (Refereed Quarterly, Vol. 4, No. 1, January-March, 2015, Pp.128-40, ISSN: 2321-1423.
- 27. Tourism Services in Kashmir: Perspective of Foreign Tourists (co authored with Ms Nabina Qadir), NICE Journal of Business, (Refereed, Half-yearly Journal of Shobhit University, Meerut, INDIA), Vol. 9, No. 1& 2, January-December, 2014, Pp.39-48, ISSN:

### 0973-449X.

- 28. Relationship Marketing Variation in Banks: A Comparative Analysis (co-authored with Aaijaz Ahmad Bhat), International Journal of Applied Services Marketing Perspectives, (Refereed Quarterly, Pezzottaite Journals, <a href="https://www.pezzottaitejournals.net">http://www.pezzottaitejournals.net</a>), Vol. 3, No. 4, October-December, 2014, Pp.1226-35, ISSN: 2279-0977.
- 29. An Evaluation of Customer Perceptions on Service Quality in Retail Banking A Comparative Analysis (co-authored with Suhaila Sakeen Khan), **Asia-Pacific Marketing Review**, Journal of Asia-Pacific Institute of Management, New Delhi, (<a href="www.asiapacific.edu/apmr">www.asiapacific.edu/apmr</a>), **Vol. 3, No.1, January-June 2014, pp. 5–17,** ISSN: 2277-2057.
- 30. Customer Satisfaction and Behavioural Intentions: An Empirical Assessment of Hotel Guests (co-authored with Ms. Anjum Ara), **The Business Review**, Journal of the Faculty of Commerce & Management Studies, University of Kashmir, Srinagar, **Vol. 18**, **No. 1**, **Jan-June**, **2014**. **ISSN**, **0972-8384**.
- 31. Safety and Security Perceptions: An Empirical Assessment of Tourists in Kashmir, **Journal of Services Research**, The Journal of IIMT, Gurgaon, (<a href="http://www.jsr-iimt.in">(http://www.jsr-iimt.in</a>) Vol. 13, No. 2, October, 2013-March, 2014, Pp.131-144, ISSN: 0972-4702.
- 32. Guest Satisfaction: A Comparative Analysis of Hotels and Houseboats (co-authored with Ms. Anjum Ara), **The Business Review**, Journal of the Faculty of Commerce & Management Studies, University of Kashmir, Srinagar, **Vol. 17**, **No. 1 & 2**, **Jan-Dec, 2013**. **ISSN**, **0972-8384**.
- 33. Service Quality Variation in Retail Banking: A Comparative Analysis (co-authored with Suhaila Sakeen Khan), **Journal of Global Information and Business Strategy**, Journal of Gitarattan International Business School, Delhi, (<a href="http://www.gitarattan edu.in">http://www.gitarattan edu.in</a>), **Vol. 5**, **No. 1**, **January-December**, **2013**, **Pp.1-14**, **ISSN**: **0976-4925**.
- 34. Relationship Marketing in Indian Banks: An Empirical Assessment (co-authored with Aaijaz Ahmad Bhat), International Journal of Management and Development Studies (<a href="http://www.ijmds.com">http://www.ijmds.com</a>), (A double-blind peer reviewed quarterly journal) Vol. 1, No. 2, July, 2013, Pp. 71-84, ISSN: 2321-1423.
- 35. Investigating Service Quality Dimensions Through Exploratory Factor Analysis in a Healthcare Setting (co-authored with Mohd Yaseen Malik), International Journal of Research in Computer Application & Management (<a href="http://www.ijmra.us">http://www.ijmra.us</a>), (Indexed, Peer reviewed/ Refereed/Juried) Open Access International e-Journal), Vol. 3, No. 2, February ,2013, Pp. 100-108, ISSN 2231-1009.
- 36. Guests' Satisfaction in Hotels of Kashmir Valley: An Empirical Assessment (co-authored with Ms Anjum), International Journal of Management and Development Studies (<a href="http://www.ijmds.com">http://www.ijmds.com</a>), (on line peer-reviewed/ refereed) Vol. 2, No. 2, February, 2013, Pp. 1-13, ISSN (Online): 2320-0685.
- Tourist Satisfaction in Kashmir: An Empirical Assessment (co authored with Ms Nabina Qadir), Journal of Business Theory and Practice, <a href="http://www.scholink.org/ojs/index.php/jbtp">http://www.scholink.org/ojs/index.php/jbtp</a> (online peer-reviewed/refereed) Vol.1, No. 1; March, 2013, Pp.152-166, ISSN: 2329-2644

- 38. Service Quality Perceptions: An Empirical Assessment of Banks in Jammu & Kashmir State (co-authored with Suhaila Sakeen Khan and Aaijaz A Bhat), International Journal of Research in Computer Application & Management, <a href="http://ijrcm.org.in/">http://ijrcm.org.in/</a> (on-line peer-reviewed/refereed) Vol. 3, No. 3, March, 2013, Pp. 65-69, ISSN (Online): 0976-2183.
- 39. Patient's Expectations and Perceptions in Hospitals: A Comparative Study ((co-authored with Mohd Yaseen Malik)), **International Journal of Marketing and Technology** (<a href="http://www.ijmra.us">http://www.ijmra.us</a>), (Indexed, Peer reviewed/ Refereed/Juried) Open Access International e-Journal), **Vol. 3**, **No. 4**, **April**, **2013**, **Pp. 79-98**, **ISSN 2249-1058**.
- An Empirical Assessment of Tourist's Expectations and Perceptions (co-authored with Ms Nabina Qadir), International Journal of Applied Services Marketing Perspectives, (Refereed Quarterly, Pezzottaite Journals, <a href="http://www.pezzottaitejournals.net">http://www.pezzottaitejournals.net</a>), Vol. 2, No. 2, April-June, 2013, Pp.320-329, ISSN: 2279-0977.
- 41. Tourism Service Quality: A Dimension Specific Assessment of SERVQUAL, **Global Business Review**, Journal of International Management Institute, New Delhi, **Vol. 13, No. 2, June, 2012, ISSN,0972-1509**
- 42. Variation in the Quality of Medical Services: An Empirical Investigation, (co-authored with Mohd Yaseen Malik), **Management & Change**, Journal of the Institute for Integrated Learning in Management, New Delhi, **Vol. 14, No. 2, 2010**, **ISSN, 0972-2149**.
- 43. Quality of Medical Services: A Study of Selected Hospitals, (co-authored with Mohd Yaseen Malik), **NICE Journal of Business**, Journal of Shobhit University, Meerut, India, **Vol. 2. No. 2. July–December, 2007, ISSN, 0973-449X.**
- 44. Correlates of Service Quality and Quality of Work Life: Banking Evidence" (co-authored with Dr. Riyaz Rainayee), **The Business Review**, Journal of the Faculty of Commerce & Management Studies, University of Kashmir, Srinagar, **Vol. 12**, **No. 2**, **March**, **2007**. **ISSN**, **0972-8384**.
- 45. Service Quality: A Dimension-Specific Assessment of SERVPERF in Educational Institutional Library, **Abyigyan**, Business Journal from FORE (Foundation for Organisational Research And Education, New Delhi) **Vol. XXXIV**, **No. 2**, **July-September**, **2006**, **ISSN**,0970-2385.
- 46. Variation in Retail Banking: An Empirical Investigation, **PRANJANA-Journal of Management Awareness**, Integrated Institute of Management and Technology, Ghaziabad, India, **Vol. 8**, **No. 2**, **July-December**, **2005**, **ISSN**, **0971-9997**.
- 47. Service Quality Perceptions in Banks: A Comparative Analysis, VISION, The Journal of Business Perspective, Management Development Institute, Gurgaon, Vol. 9, No. 1, January-March, 2005, ISSN,0972-2629.
- 48. Service Quality and the Financial Performance of Banks: An Analysis, **Conference Proceedings (International Conference on Services Management) March 11-12, 2005** (co-authored with Bashir A. Joo), organised by the Institute for International Management and Technology, Gurgaon, India
- 49. An Appraisal of Customer Service Studies in Banks, **The Business Peep, Vol.1, No.1, 2005.**
- 50. Correlates of Service Quality in Banks: An Empirical Investigation, Journal of Services

- Research, Journal of the Institute for International Management and Technology, Gurgaon, Vol. 5, No.1, April-September, 2005, ISSN, 0972-4702.
- 51. What Makes a Quality Service: Customer Speaks His Mind, **Management & Change**, Journal of the Institute for Integrated Learning in Management, New Delhi, **Vol. 7**, **No. 2**, **2003** (co-authored with Gani A.), **ISSN**, **0972-2149**.
- 52. Service Quality in Public Sector Banks: An Empirical Investigation, **Business Review**, Journal of the Faculty of Commerce & Management Studies, University of Kashmir, Srinagar, Vol. 9, No. 2, 2003, ISSN,.
- 53. Service Quality in Commercial Banks: A Comparative Study, **Paradigm**, Journal of the Institute of Management Technology, Ghaziabad, India, **Vol. 7. No.1, January-June 2003** (co-authored with Gani A.), **ISSN**, **0971-8907**.
- 54. Rising Above the Advertising Clutter, **The Business Review**, Journal of the Faculty of Commerce & Management Studies, University of Kashmir, Srinagar, **Vol. 5, No. 1 & 2, 1999.**
- 55. Ethical Dimensions of Business Marketing, **The Business Review**, Journal of the Faculty of Commerce & Management Studies, University of Kashmir, Srinagar, **Vol. 3**, **No. 1 & 2**, **1997**.
- Consumerism in India: Issues and Concerns, NAIMS, Management Review, Journal of Narsee Monjee Institute of Management Studies, Mumbai, Vol. 3.No.11, July-December, 1996, ISSN,0971-1023.
- 57. Social Marketing: Emerging Challenge, **The Business Review**, Journal of the Faculty of Commerce & Management Studies, University of Kashmir, Srinagar, **Vol. 2**, **No. 1**, **1996**.
- 58. Ethics in Advertising: Myth or Reality, **Indian Journal of Marketing, New Delhi, Vol. XXIV. No.6-7, June-July, 1995** (co-authored with Mattoo, A.R.).

# International Conferences/National Seminars/Workshops/Training Programmes International Conferences:

- 1. Participated and presented a paper titled, "Customer Satisfaction and Customer Loyalty: An Empirical Assessment of Cellular service Operators in Kashmir Valley" (co-authored with Dr. Fozia Sajad) in a two-day International Conference on Recent Developments in Science, Humanities and Management" organised by Amar Sing College, Cluster University, Srinagar (17th–18thApril, 2018).
- Participated and presented three research papers titled, (1) "Guest Satisfaction in Hotels of Kashmir: The Perception of Foreign Tourists, (2) "Tourism Services in Kashmir: Perspective of Foreign Tourists" and (3) "Variation in Service Quality: A Banking Evidence" in a two-day International Conference on Contemporary Issues in Business, Management & Finance organised by the Department of Business & Financial Studies, University of Kashmir, Srinagar, J&K, India (28th 29th September, 2013).
- 3. Participated and presented a paper titled, "Tourism Service Quality: A Dimension-Specific Assessment of SERVQUAL" in a two-day International Conference on Sustainable Destination Excellence: Innovations in Alternative Tourism organised by the School of Hospitality and Tourism Management, University of Jammu, Jammu, India (February,17-18th, 2011).

- 4. Participated and presented a paper titled, "Patients Expectations and Perceptions: A Comparative Study" (co-authored with Dr. M. Yaseen Malik) in a three-day International Conference on Management Sciences and Arts organised by the Faculty of Management Studies, Gurukul Kangri University, Hardwar, Uttarakhand, India (September 15-17th, 2008).
- Participated and presented a paper titled, "Correlates of Service Quality and Quality of Work Life: Banking Evidence" (co-authored with Dr. Riyaz Rainayee) in a two-day International Conference on Emerging Issues in Accounting, Information Technology, Business & Management organised by the Research Development Association, Jaipur, India (January 9th-10th, 2006).
- 6. Participated and presented a paper titled, "Service Quality and the Financial Performance of Banks: An Analysis" (Co-authored with Dr. Bashir A. Joo) in a two-day International Conference on Services Management organised by the Institute for International Management and Technology, Gurgaon, India in collaboration with Oxford Brooks University (March 11th-12th, 2005).

### **National Conference:**

- 1. Presented one research paper titled, "Host Perceptions of Tourism Impacts across demographic Variables" (co-authored with Dr. Fozia Sajad) in a 2-Day National Conference on "Business and Management in the 21st Century- Issues and Challenges" organized by the Department of Commerce and Management Studies, Islamia College of Science & Commerce (ICSC), Srinagar (12-13th June, 2019).
- Presented one research paper titled, "Service Quality in Banks: A Comparative Study in Northern India" (co-authored with Dr. Suhaila Sakeen Khan) in a 2-Day National Conference on Entrepreneurship Development organized by Government Degree College Bemina, Srinagar, Co-Sponsored by IPF-Bombay Stock Exchange, SEBI & JAKEDA, INDIA (14-15th September, 2015).
- 3 Presented three research papers (1) Service Quality Assessment in Banks: An Empirical Assessment (2) An Empirical Assessment of Tourist Satisfaction in Kashmir Division, and (3) Customer Satisfaction in Hotel Industry: An Empirical Assessment in a 3-day National Conference on Contemporary Issues in Business, Management & Finance held on September 21-23,2012 organised by the Department of Business & Financial Studies, University of Kashmir, Srinagar, (J&K) INDIA.
- 4 Participated in one-day Conference on "**Higher Education: Issues & Challenges**" organized by UGC Human Resource Development Centre, University of Kashmir, Hazratbal, Srinagar, 190006 (3<sup>rd</sup> June, 2015).

## **National Seminars:**

- Participated and presented a paper titled, "Safety and Security Perceptions of Tourists' Visiting Kashmir: An Empirical Assessment" in a two-day National Seminar on Service Orientation Approach to Create Superior Customer Value organised by Department of Commerce, University of Jammu, Jammu (19th-20th February, 2011).
- 2. Participated and presented a paper titled, "Quality of Medical Services in Government Hospitals: A Comparative Analysis" (co-authored with M.Y. Malik) in a two-day National Seminar on Emergence of Service Sector Led Growth: Myth or Reality organised by the

- College of Management, Shri Mata Vaishno Devi University, Jammu (6th -7th January 2007).
- 3. Participated and presented a paper titled, "Service Quality: A Dimension-Specific Assessment of SERVPERF in Educational Institutional Libraries" in a two-day National Seminar on Challenges and Issues in the Services Marketing organised by the Department of Business & Financial Studies, University of Jammu (6th -7th March 2006).
- 4. Participated and presented a paper titled, "Service Quality Perceptions in Banks: A Comparative Analysis" in a two-day National Seminar on Indian Business: Preparing For the Future organised by the University School of Management, Punjabi University, Guru Kashi Campus, Talwandi Sabo. (13<sup>th</sup> -14<sup>th</sup> March 2004)
- 5. Participated and presented a paper titled, "Service Quality in Banks" in one day seminar on "Emerging Trends in Banking Industry" organised by the Indian Institute of Bankers in collaboration with J&K Bank, Srinagar. (26th of April, 2003).

### **Invited Lectures:**

1. Delivered an invited lecture on "Service Quality and Student Satisfaction in Higher Educational Institutions: A Study of University of Kashmir" organized by UGC-Human Resource Development Centre, University of Kashmir, Srinagar to the participants of 68th General Orientation Course (16/05/2015).

# **Supervision:**

- 1. Elevan (11) Ph.D. Degrees, under my supervision, have been awarded by the University of Kashmir on the following topic:
  - 1. Impact of E-Service Quality on Customer Satisfaction and Repurchase Intention of Consumer Products in J&K State: Testing the Moderating Role of Perceived Value (F (Ph.D/Commerce/Sec/KU/2024) dated: 06-06-2024).
  - 2. Impact of Social Media Usage on Purchase Intention of Generation Y in Jammu and Kashmir: Testing the Mediating Role of Electronic -Word -of Mouth (F (Ph.D/Commerce/Sec/KU/2024) dated: 07-06-2024).
  - 3. Relationship Marketing Practices and Customer Loyalty in Banks: Testing the Mediating Role of Perceived Switching Costs (F(Ph.D/commercc/Scc/KU/2023) dated 03-11-2023).
  - 4. Impact of Product Quality on Customer Loyalty: Testing the Mediating Role of Customer Satisfaction with Reference to Consumer Durables in Jammu and Kashmir (F(Ph.D/commercc/Scc/KU/2023) dated 11-09-2023).
  - 5. Service Quality as an Antecedent of Corporate Image and Customer Loyalty: An Empirical Investigation, (F(Ph.D-Com)Sec/KU/23 dated 16-06-2023).
  - Tourism Development and its Impacts upon Resident's Quality of Life: An Empirical Assessment of Kashmir Valley, (F (Ph.D.-Commerce)Sec/KU/2019), October 17<sup>th</sup>, 2019).
  - 7. Impact of Service Quality on Customer Satisfaction and Repurchase Intentions of Hotel Industry in Northern India, (F (Ph.D.-Commerce)Sec/KU/2018), September, 08<sup>th</sup>, 2018).
  - 8. Tourism Service Quality, Satisfaction and Behavioural Intentions: An Empirical

- Study (F (Ph.D.-Commerce)Sec/KU/2015), April 18<sup>th</sup>, 2016).
- 9. Impact of Technology on Relationship Marketing and Bank Performance in India (F (Ph.D.-Commerce)Sec/KU/2015), January 17<sup>th</sup>, 2015).
- 10. Service Quality and Shareholders Value in Select Commercial Banks of India (F (Ph.D.-Commerce)Sec/KU/2014), August 09<sup>th</sup>, 2014).
- 11. Customer Care in Public and Private Hospitals in Jammu & Kashmir State (F (Ph.D.-Commerce)Sec/KU/08), April 29<sup>th</sup>, 2008).
- 2. Three M.Phil. Degrees, under my supervision, have been awarded by the University of Kashmir on the following topic:-
  - 1. Service Quality and Student Satisfaction at Higher Learning Institutions: A Study of University of Kashmir (F (M. Phil.-Commerce)Sec/KU/15), September 18, 2015).
  - 2. Impact of Service Quality on Customer Satisfaction and Loyalty in Cellular Service Companies in Kashmir Valley (F (M. Phil.-Commerce)Sec/KU/15), July 09, 2015).
  - 3. Customer Satisfaction and Loyalty in the Hotel Industry of Kashmir (F (M. Phil.-Commerce)Sec/KU/13), October 30, 2013).
- 3. Currently Seven Ph. D. scholars are working under my supervision on following topics: -
  - 1. Impact of Customer Relationship Management on Customer Loyalty and Financial Performance in Insurance Industry in India.
  - 2. Corporate Image as an Antecedent of Service Quality and Customer Loyalty: An Empirical Investigation.
  - 3. Testing Employee and Customer Satisfaction in the Formation of Consumer Behavioural Intentions in Select Private Sector Banks of India.
  - 4. An Assessment of Consumer Repurchase Intentions in Automobile Industry with Special Reference to light Motor Vehicles in Kashmir Valley
  - 5. Relationship Marketing and its Impact on Patient Satisfaction and Loyalty: A Study of Private Health Care Sector in Kashmir
  - 6. Tourism Development and its Impacts upon Residents' Quality of Life: An Empirical Assessment of Kashmir Valley
  - 7. Antecedents of Business Performance: A Study of Market Orientation and Customer Satisfaction in Services Sector of J&K State

### **Evaluation:**

- 1. Evaluated two Ph. D. thesis of Delhi University on the following topics: -
  - 1. Consumer Attitudes Towards Marketing: An Empirical Investigation
  - 2. Consumer Ethnocentrism, Its Antecedents and Behavioural Consequences: A Study of Indian Consumers
- 2. Evaluated three National Level Studies conducted by VOICE SOCIETY

- 1. Assessment of Quality of Banking Services in India" (03/04/2006).
- 2 Assessment of Quality of Banking Services in India (02/12/2011).
- 3. Assessment of Quality of Automobile (passenger cars) Services (04/10/2013).

## **Invited Lectures:**

1. Delivered a lecture to the participants of 68<sup>th</sup> General Orientation Course on 02-06- 2015 on a topic entitled, "Service Quality & Student Satisfaction in Higher Educational Institutions: A Study of University of Kashmir organized by UGC- Human Resource Development Centre, University of Kashmir, Srinagar.